

# RICHARD BOONE

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## FACILITY & SECURITY ADMINISTRATION

*Security Systems • Program Management • Network & Computer Management*

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Highly motivated and knowledgeable security and computer expert with successful track record directing operations for industry-leading security firms. Comprehensive business acumen leveraged to design, develop, and implement tailored security, network, software, and computer solutions. Top-notch communication talents to coordinate across departments and levels to define actionable security and network objectives and to drive successful implementation of effective enhancements.

### CORE COMPETENCIES

- Change Management
  - Resource Allocation
  - Budgetary Control
  - Perimeter / Interior Systems
  - Client Relations Management
  - Custom Security Innovations
  - Residential / Commercial
  - Industry Expertise
  - Security Assessment
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### PROFESSIONAL EXPERIENCE

**POWER TEC CORP. / MAXIMUM SECURITY INC.** – Charlotte, NC

**CEO** (1981-2006)

Oversaw all operational functions for security firm providing comprehensive and customized security solutions for both residential and commercial companies. Served as lead Engineer on all commercial assignments to ensure full compliance with client needs and accurate project completion through out installation of top-notch alarm systems and peripherals, including burglary and fire alarms, card access systems, CCTV systems, music systems, intercom systems, as well as computer network systems. Managed full project life cycle from permit process to final inspections. Utilized industry leading technology.

#### **Key Achievements:**

- Secured project contracts with high-level clients to install security, fire, access control, and CCTV systems, including United Carolina Banks operations center, First Union Banks flight division with more than \$25M in aircraft, and Wachovia flight division with more than \$55M in aircraft.
- Successfully completed project to install data cable for computer network, telephone system, room access control, fire alarm, CCTV system, and cable for satellite systems for all Motel 6's in Charlotte and surrounding area.
- Offered premier availability of turn key installations for all low voltage systems in residential and commercial facilities.

**ALARM SERVICE CENTER** – Charlotte, NC

**Operations Manager** (1998-2000)

Launched another successful start-up security monitoring firm offering state-of-the-art technology and security solutions. Accountable for hiring and training staff across departments. Selected, mentored, and coached upper-management and supervisory teams. Installed and maintained computer system and managed the network. Oversaw full budget.

#### **Key Achievement:**

- Triggered significant growth demonstrated by more than 7,500 residential and commercial accounts within less than three years.

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**ALARM MONITORING CENTER.** – Charlotte, NC

**Operations Manager** (1989-1995)

Designed, developed, and built one of the first UL fire signaling central station in North Carolina. Held full responsibility for all human resource functions to include hiring and training all central station staff in addition to shift managers, supervisors, and general manager. Installed computer system, software and network and maintained all systems from an administrative level. Introduced a custom billing program to bill third party monitoring accounts for dealers that produced large profits to the bottom line. Facilitated change management and process / procedure improvements for all systems. Consulted for other companies in North and South Carolina to design and install the system he developed in their facilities.

**Key Achievements:**

- Spearheaded dealer relations to bring in 196 companies across 15 different states for a total of more than 15,000 accounts.
  - Implemented new software programs to increase profitability.
  - Designed and installed the UL approved monitoring station computers and software for Laurens Electric Cooperative.
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**ADDITIONAL EXPERIENCE**

**LAKE WYLIE BOAT & YACHT** – Lake Wylie, SC

**Senior Manager** (1999-2004)

Directed sales and service operations for boats and yachts across multiple locations. Oversaw cross-functional team of staff members from service technicians to general managers. Facilitated all daily operations, including advertising functions and customer relations. Spearheaded significant growth by successfully launching Lake Norman Boat and Yacht Sales on Lake Norman and Marker 350 Boat & Yacht located in North Myrtle Beach South Carolina. Additionally acquired Pier 49 Marina on Lake Wylie comprised of 102 covered slips, and River City Marina on Lake Norman a 400 boat hotel, restaurant, and boat service center. Installed computer systems at all locations, implemented wide area network (WAN) with custom software for real-time inventory control and a centralized service and warranty system for Marine Industry. Implemented software for marine storage facilities with state-of-the-art billing procedures.

**Key Achievements:**

- Recognized with *Larson's Dealer of the Year* award with more than \$2M in sales in 1999.
  - Rose to position as #1 U.S. dealer for Larson Boats in 2000.
  - Achieved membership to Larson's and Cruiser's Yacht's Millionaire Club with more than \$7.5M in sales for 2002.
  - Through the use of state of the art computer systems and network enhancements turned both marinas that had losing histories into extremely profitable business.
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**CREDENTIALS**

***Professional License Currently Held:***

North Carolina Alarm License #518 CSA and  
North Carolina Electrical Contractors License # 14395-SP-LV